

CONSULTING · TRANSACTIONS · CAPITAL · FUNDING

# Strategic counsel from people who run the railroads.

Hands-on operational oversight and strategic counsel for owners of rail and rail-served assets — plus supply-chain advisory for freight customers — **unlocking value from infrastructure you already own.**

**01**

## Management Consulting

Commercial, operational, and strategic planning backed by deep market research — to improve performance and drive growth across rail and rail-served assets.

**02**

## Buy-Side Transactions

Identify and evaluate acquisition targets in transportation, run thorough due diligence, and negotiate favorable pricing and terms to support your growth.

**03**

## Sell-Side Transactions

Exit planning, buyer outreach, CIM development, and transaction execution — maximizing value while facilitating a smooth transition.

**04**

## Investment Banking & Recaps

Raise capital through equity, debt, or hybrid structures, and structure recapitalizations that optimize your capital structure and create liquidity.

**05**

## Strategic Partnerships

Facilitate and structure alliances and joint ventures that create synergies, expand market reach, and drive growth for your business.

**06**

## Grants & Federal Funding

Identify, apply for, and manage federal grant and infrastructure funding programs that move rail projects from concept to reality.

**75**YEARS COMBINED  
RAIL EXPERIENCE**11**SHORTLINE  
RAILROADS**40+**RAIL TERMINALS  
BUILT & OPERATED**6**RAIL-INDUSTRIAL  
PARKS DEVELOPED**N.A.**NORTH AMERICAN  
FOOTPRINT

Our advice comes from people who acquire, operate, and transform these assets every day — backed by experience across railroad operations, industrial real estate, logistics, and institutional capital.

**Let's unlock your asset's value.****Start a Conversation**