

SALE · PARTNERSHIP · RECAPITALIZATION

Unlock the value you built — without losing what matters.

Whether you're weighing a full sale, a recapitalization for liquidity, or a partner for the next chapter, **we structure transactions that work for owners and sellers** — and we keep your people, customers, and legacy intact.

01

Outright Acquisition

Patient, long-term capital from buyers who operate railroads — we acquire to grow and improve, not to flip. Typically \$2M–\$30M EBITDA, enterprise value up to \$350M.

02

Recapitalization & Liquidity

Take chips off the table while staying invested. We structure equity, debt, or hybrid recaps that optimize your capital structure and create liquidity.

03

Partnership & Growth Capital

Keep running the business with our capital, industry relationships, and operating muscle behind you — backing your management team, not replacing it.

04

Sell-Side Advisory

If a third-party sale is the goal, we run the full process — exit planning, buyer outreach, CIM development, and execution — informed by direct operating experience.

75

YEARS COMBINED
RAIL EXPERIENCE

11

SHORTLINE
RAILROADS

40+

RAIL TERMINALS
BUILT & OPERATED

6

RAIL-INDUSTRIAL
PARKS DEVELOPED

N.A.

NORTH AMERICAN
FOOTPRINT

We've acquired and operated 11 shortlines ourselves — we understand your contracts, your crews, and your customers because **we live them every day**. Every conversation is confidential and owner-aligned.

Let's talk — confidentially.**Speak Confidentially**